

DATE: **October 7, 2009**

Contact Info: Gwen Payne
 Star Market
 4322 Walnut St.
 Santa Rosa CA, 93234
gwen@starmarket.net
 707.563.3000

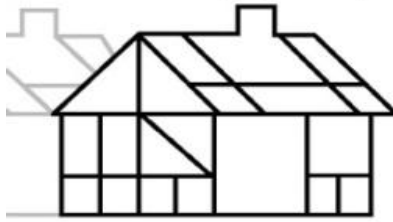
Lighting Usage			PG&E	Billed Party
Hrs/Day	Days/Week	Annual Hours	Energy Rate	Property Mgr or Business
17	7	6,069	\$0.17	Star Market

COST OF OPERATIONS

QUANTITY	DESCRIPTION	LIFE	LAMP WATTS	BALLAST WATTS	kWh/month
0	FL-T8-2FT	5,000	17	2	0
360	FL-T8-4FT	10,000	32	3	6,118
54	FL-T8-5FT	5,000	48	5	1,376
0	FL-T8-6FT	5,000	50	5	0
280	FL-T8-8FT	5,000	57	6	8,475
0	HAL-PAR20	5,000	50		0
0	HAL-PAR30	3,000	50		0
30	HAL-PAR38	3,000	50		759
0	HAL-MR16	5,000	50		0
0	CFL Bulbs	15,000	16		0
18	Incandescent	2,000	40		364
0	Incandescent	2,000	50		0
6	Incandescent	2,000	57		173
9	FL-T12-2FT	5,000	20	2	96
	3 FT not available				
63	FL-T12-4FT	5,000	34	3	1,137
11	FL-T12-6FT	5,000	60	6	350
80	FL-T12-8FT	5,000	60	6	2,549

Monthly kWh Consumed	21,398
Monthly Electrical Cost	\$3,638
Annual kWh Consumed	256,772
Annual Electrical Cost	\$43,651

Tube/ballast ratio:
2



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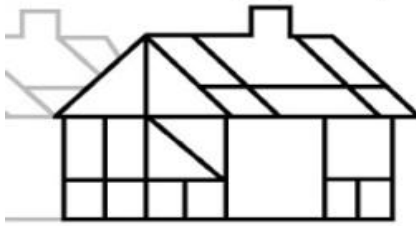
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Lighting Usage			PG&E	Service	
Hrs/Day	Days/Week	Annual Hours	Energy Rate	Fail/Year	Service Cost
17	7	6,069	\$0.17	10%	\$100

MONTHLY MAINTENANCE & REPAIR COSTS

QUANTITY	DESCRIPTION	LAMP LIFE	LAMP COST	BALLAST COST	MONTHLY COST
0	FL-T8-2FT	5,000	\$4	\$-	\$-
360	FL-T8-4FT	5,000	\$6	\$150	\$368
54	FL-T8-5FT	5,000	\$6	\$23	\$55
0	FL-T8-6FT	5,000	\$7	\$-	\$-
280	FL-T8-8FT	5,000	\$12	\$117	\$457
0	HAL-PAR20	5,000	\$8		\$-
0	HAL-PAR30	3,000	\$8		\$-
30	HAL-PAR38	3,000	\$8		\$40
0	HAL-MR16	5,000	\$6		\$-
0	CFL Bulbs	15,000	\$7		\$-
18	Incandescent	2000	\$2		\$9
0	Incandescent	2000	\$2		\$-
6	Incandescent	2000	\$2		\$3
9	FL-T12-2FT	5000	\$3	\$4	\$6
0	FL-T12-3FT	5000	\$4	\$-	\$-
63	FL-T12-4FT	5000	\$4	\$26	\$52
11	FL-T12-6FT	5000	\$7	\$5	\$12
80	FL-T12-8FT	5000	\$9	\$33	\$106
Monthly Maintenance & Repair Costs					1,110
Annual Maintenance & Repair Costs					\$13,316

If you have any questions contact Ben Thompson at 510-459-0827, ben@peraltaenergy.com



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Lighting Usage			PG&E	LED LIFE
Hrs/Day	Days/Week	Annual Hours	Energy Rate	Years
17	7	6,069	\$0.17	8.24

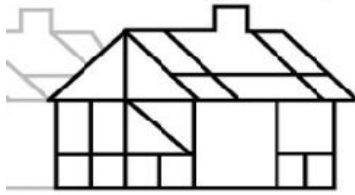
COST OF OPERATIONS

QUANTITY	DESCRIPTION	LIFE	WATTS	kWh/month
9	Liteliflife-T8-2FT	50,000	8	37
0	Liteliflife-T8-3FT	50,000	8	0
1143	Liteliflife-T8-4FT	50,000	14	8,252
54	Liteliflife-T8-5FT	50,000	19	529
11	Liteliflife-T8-6FT	50,000	25	142
0	Liteliflife-PAR20	50,000	3	0
0	Liteliflife-PAR30	45,000	8	0
30	Liteliflife-PAR38	50,000	14	217
0	Liteliflife-MR16	50,000	4	0
24	Liteliflife Litebulb	50,000	7	87

Monthly kWh Consumed	9,263
Monthly Electrical Cost	\$1,575
Annual kWh Consumed	111,155
Annual Electrical Cost	\$18,896

Installation*	
Labor	\$10,280
Parts	\$104
Total	\$10,384

* Installation costs are approximate and do not represent a quote.
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Cost Comparison

Description	kWh	Operations	Maintenance	AC Load Drop \$	Monthly Totals
Existing Lighting	21,398	\$3,638	\$1,110		\$4,747.24
LED Lighting	9,263	\$1,575	\$-		\$1,574.70
Monthly Savings	12,135	\$2,063	\$1,110	\$-	\$3,173

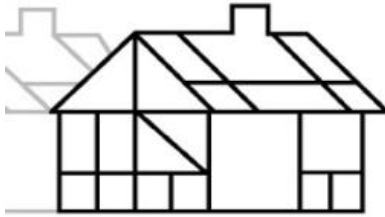
Reduced kWh in refrigerated cases	
Annual	8050.59

Annual kWh Savings	145,616
Annual kWh Savings %	57%
CO2 Reduction (Tons)	119.41
Annual Cost Savings	\$38,070

AC Load Drop is calculated.

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Peralta Energy Group



Sales Order

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REP	TERMS	PO Number
Ben Thompson	50% on Order	

QUANTITY	DESCRIPTION	Price	Ext
9	Liteliflife-T8-2FT	\$69.00	\$621.00
1143	Liteliflife-T8-4FT	\$61.00	\$69,723.00
54	Liteliflife-T8-5FT	\$85.00	\$4,590.00
11	Liteliflife-T8-6FT	\$129.00	\$1,419.00
180	Liteliflife-T8-4FTKit	\$10.00	\$1,800.00
0	Liteliflife-PAR20	\$48.00	\$-
0	Liteliflife-PAR30	\$69.00	\$-
30	Liteliflife-PAR38	\$78.00	\$2,340.00
0	Liteliflife-MR16	\$49.00	\$-
24	Liteliflife Litebulb	\$43.00	\$1,032.00
			\$-

Subtotal \$81,525.00

SBEA: 12 ¢ *(annual kWh reduced - ERCO kWh reduced) *Estimated SBEA Rebate \$(17,883.56)

ERCO Standard: \$45/door 5' tube & \$75/door 6' tube * Estimated ERCO rebate \$(3,255.00)

**Square Footage	40,000	
Bi-level switched? **Deduction/Ft	\$0.60	
Marg. Tax Rate	35%	

**One time Federal Energy Efficiency Tax Deduction \$(8,400.00)

Total (After Rebates excl. deduction) **\$60,386.44**

Deposit Amount (Excl. rebates and deduction) **\$40,762.50**

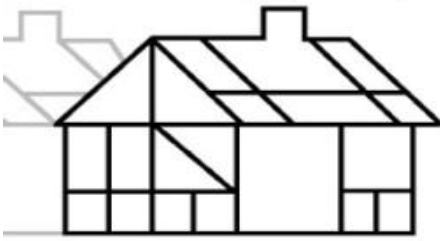
Authorization to initiate order _____ Date _____

*SBEA and ERCO Rebates and Federal Energy Efficiency Tax deductions are estimated.

** Please consult a tax expert.

If you have any questions contact Ben Thompson at 510-459-0827, ben@peraltaenergy.com

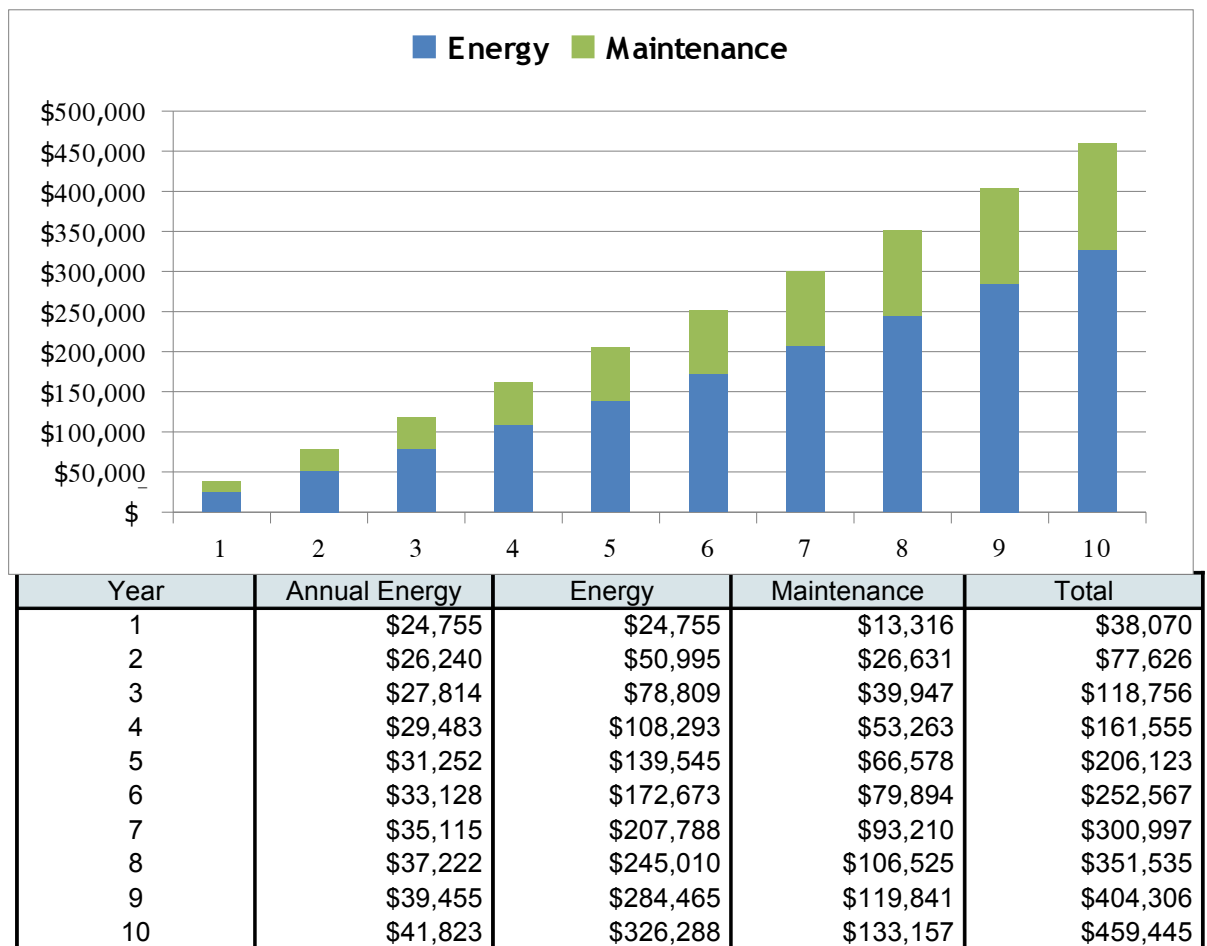
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Savings Over 10 Years

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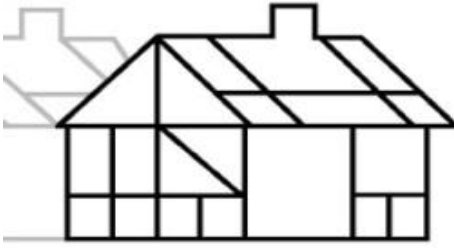
Annual cost of energy accounts for 6% annual increase in electrical costs.

Does not include equipment depreciation or lease deduction, which may improve results. Consult a tax specialist.

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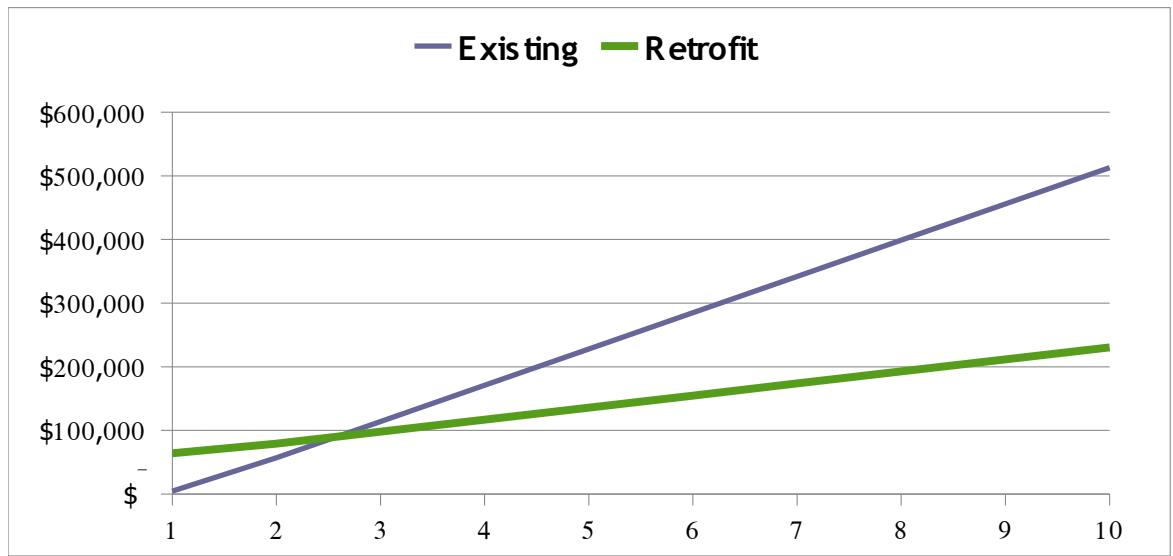
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10 Year Cost of Operations and Payback



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Month	Existing	Retrofit
1	\$4,747	\$63,945
12	\$56,967	\$79,283
24	\$113,934	\$98,179
36	\$170,900	\$117,076
48	\$227,867	\$135,972
60	\$284,834	\$154,868
72	\$341,801	\$173,765
84	\$398,768	\$192,661
96	\$455,735	\$211,557
108	\$512,701	\$230,454

Payback (mo.)*
19.7

* Payback includes order + installation + one time energy tax deduction divided by monthly energy savings. If you have any questions contact Ben Thompson at 510-459-0827, ben@peraltaenergy.com